Classes A and B



ANNUAL REPORT

OF

Name: HAGER TELECOM, INC.

Principal Office: W8108 165TH AVE

P.O. BOX 125

HAGER CITY, WI 54014-0125

For the Year Ended: DECEMBER 31, 1998

TELECOMMUNICATIONS UTILITY TO PUBLIC SERVICE COMMISSION OF WISCONSIN

P.O. Box 7854 Madison, WI 53707-7854 (608) 267-9504

This form is required under Wis. Stat. § 196.07. Failure to file the form by the statutory filing date can result in the imposition of a penalty under Wis. Stat. § 196.66. The penalty which can be imposed by this section of the statutes is a forfeiture of not less than \$25 nor more than \$5,000 for each violation. Each day subsequent to the filing date constitutes a separate and distinct violation. The filed form is available to the public and personally identifiable information may be used for purposes other than those related to public utility regulation.

GENERAL RULES FOR REPORTING

- 1. Unless otherwise indicated, the information requested in this report should be taken from the accounts and other records in conformity with the Uniform System of Accounts prescribed by the Public Service Commission of Wisconsin in docket 05-US-102. The definitions and instructions contained therein should also apply to the report wherever applicable. A query or response concerning information contained in this report regarding any practice or transaction should not be construed as indicating conformity to accounting or other pertinent regulations.
- 2. Please follow all instructions and answer each question fully and accurately. Provide additional information as necessary to avoid misunderstandings or misleading responses. Abbreviations listed on page 6 may be used, however please show the exact name of the respondent in full on the "Identification and Ownership" page.
- 3. Wherever information is requested in a "note", please show that information in the space provided, or make reference to the adjacent page or insert where the note may be found. Please also identify each note. Footnote capability is included in the annual report software program. Please use it where necessary to fully explain particulars in the annual report.
- 4. Numeric items are limited to digits (0-9). A minus sign "-" should be entered in the software program to indicate negative values. Do not use parentheses for numeric values. The program will convert the minus sign to parentheses when a hard copy of the annual report is printed. Negative values may not be allowed for certain entries in the annual report due to restrictions contained in the software program.
- 5. Please report all dollar amounts to the nearest whole dollar.
- 6. This annual report should be complete in all respects. Unless otherwise authorized, avoid references to returns of former years or to other reports.
- 7. Wherever schedules call for data from the previous year and such data were reported in the previous annual report, that previous year's data should be reported without modification. If modified, an appropriate footnote indicator and explanation should be included in the current year's annual report.
- 8. Where part or all of the report is prepared by other than utility personnel, a disclosure is required in the notes to the income statement or the balance sheet, which describes the nature and extent of work performed.
- 9. Please print a hard copy of the annual report on 20 pound or heavier paper, sign it and compare with the electronic copy before officially filing it with the Public Service Commission of Wisconsin.

SIGNATURE PAGE

I MICHAEL J. WALSH		of
(Person responsible for accour	nts)	
HAGER TELECOM, INC. (Utility Name)	, certify that	I
(Othity Name)		
am the person responsible for accounts; that I have examined the knowledge, information and belief, it is a correct statement of the period covered by the report in respect to each and every matter	business and affairs of said utility fo	-
MICHAEL J. WALSH	04/30/1999	
(Person responsible for accounts)	(Date)	
GENERAL MANAGER	_	
(Title)		

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ANNUAL TELECOMMUNICATIONS REPORT GLOSSARY OF TERMS

Access Line Central office line equipment, or equivalent, and all outside plant facilities, or equivalent,

> required to connect the serving central office with the customer premises via physical connection, frequency transmission, and/or time slot transmission. From an engineering perspective, a channel connection is at a DS0 level. A DS0 level is a 4 KHz voice channel or a

64 kilobits per second digital channel.

Analog Signal A signal that varies in a continuous manner such as voice or music. An analog signal must be

contrasted with a digital signal which can assume only discrete values.

A high capacity land mobile radio system in which an assigned frequency spectrum is divided Cellular System

into discrete channels that are assigned to a cellular geographic serving area.

Central Office A switching unit in a telephone system providing service to the general public, having the

necessary equipment and operating arrangements for terminating and interconnecting lines

and trunks.

Centrex A service for customers with many stations that permits station-to-station dialing, one listed

> directory number for the customer, direct inward dialing to a particular station and station identification on outgoing calls. The switching functions are performed in a central office

(stand alone, host or remote).

Channel An electrical communications path between two or more points. A single pair of wires may

provide more than one channel. A channel may also be provided by microwave.

A person who uses a telephone as a subscriber. Customer

Digital Signal A signal that has a limited number of discrete states. This may be contrasted with an analog

signal that varies in a continuous manner and may have an infinite number of states.

Equal Access The ability of the subscriber to use any long distance service by dialing the same number of

digits.

Exchange A defined area served by one or more central offices regardless of technical serving

> arrangements within which the company furnishes service at rates and rules prescribed for that area in the company's filed tariffs. The area is not necessarily marked by political

boundaries or the location of host or remote switching units.

Extended Area The ability of a customer to call customers in other exchanges at no additional charge or at an

additional charge per tariff. Service (EAS)

Extended The ability of a customer to call customers in other exchanges at rates usually above EAS Community

rates but below toll rates for comparable distances. Rates generally include a duration Calling (ECC) element.

Feature Group A Line-side originating and terminating LATA access for which an originating subscriber dials an

assigned telephone number that connects to a specific interexchange carrier (IC). The IC returns a tone to signal the caller to input additional generated digits of the called number.

ANNUAL TELECOMMUNICATIONS REPORT GLOSSARY OF TERMS

Feature Group B Trunk-side originating and terminating LATA access for which an originating subscriber dials a

950-WXXX number (where W=0, 1 and XXX is the carrier access code (CAC)), which is translated to a specific XXX carrier trunk group. Optional rotary dial service and ANI may be

available.

Feature Group C Trunk-side LATA access for AT&T-Communications generally on a direct

basis between each end office (EO) and an AT&T-C switching system.

Feature Group D Also referred to as equal access. It is trunk-side LATA access affording call supervision of an

interexchange carrier, a uniform access code (10XXXXX), optional calling party identification,

recording of access-charge billing details and presubscription to a customer specified

interexchange carrier.

FX-IN A nonswitched service where the customer of the company is connected to and receives

switching service through central office equipment located in another exchange area.

FX-OUT A switched service where facilities are provided from the central office out to the exchange

boundary where it meets the line from a foreign exchange subscriber.

Host Switching System

ng A switching system that provides centralized control over most of the switching functions of one or more remote switching units. The host switching system usually provides trunk access

to the operating company intraLATA networks.

Local Access Transport Area (LATA)

A geographic area within which an operating company may offer its telecommunications

services.

Mobile Telephone A service which provides radio telephone communication from a mobile vehicle to another

vehicle or to a regular telephone.

Paging A service which provides one-way signal or voice communication over a radio channel to a

miniature receiver carried by the customer.

Pair Two wires of a single circuit.

Pay Station A telephone which normally requires all users to deposit one or more coins or use a

credit card to complete a call.

Private Line

Service

Channel or circuit rented for private use and not intended to be connected to the general

distribution system.

Private Branch Exchange (PBX) A manually, or operator controlled switching system, usually on the customer's premises,

which serves that customer's telephones over a common group of lines from the central office.

Radio Common

Carrier (RCC)

A company which furnishes public telecommunications service using one or more radio

channels.

Remote Switching An electronic switching system that is remote from its host or control office. All of the central

Unit (RSU) control equipment for the RSU is located in the host switching system.

ANNUAL TELECOMMUNICATIONS REPORT GLOSSARY OF TERMS

Route Miles

Year ended: December 31,1998

Total number of route miles (to the nearest mile) of operating plant facilities including drop wire in the exchange. One route mile may consist of:

- 1. One mile of roadway with any combination of outside plant facilities on any number of rights-of-way.
- 2. One mile of a cross country route with any combination of outside plant facilities.
- 3. One mile of point-to-point microwave or radio link.
- 4. One mile of plant on either side of a limited access highway or natural barrier, such as a navigable waterway.
- 5. One mile of joint use line where the utility either owns the facility or leases space.

Stand Alone Switch

A central office switch which has no remote switching units (RSUs) subtending it.

Trunk

A communications path connecting two switching systems in the establishment of an end-to-end connection.

Wide Area Telephone Service (WATS)

Customer leased access line or lines connected to the nationwide network over which an unlimited number of calls can be made for a fixed monthly charge.

Wire Center

The location of one or more local switching systems. A point at which customers' loops converge.

ABBREVIATIONS USED IN ANNUAL REPORTS

Acct Accum Acq Admin Alloc Amort	Account Accumulated Acquisition Administrative Allocation Amortization
СО	 Central Office
Depr	 Depreciation
Equip Exp EOY	 Equipment Expenses End of Year
FOY	 First of Year
Info ITC	 Information Investment Tax Credit
Misc	 Miscellaneous
Nonoper Nonreg	 Nonoperating Nonregulated
Oper Opns Orig	 Operating Operations Originating
Prop	 Property

Svcs Services

Telecom Telecommunications

Term Terminating

TPIS Telecommunications Plant in Service

TPUC Telecommunications Plant Under Construction

Receivable

Regulated

Revenues

Uncoll Uncollectible

Receiv

Reg

Rev

IDENTIFICATION AND OWNERSHIP

Exact Utility Name: HAGER TELECOM, INC. **Utility Location:** W8108 165TH AVE

P.O. BOX 125

HAGER CITY, WI 54014-0125

Utility Web Site Address:

When was utility organized?: 05/12/1913

Report any change in name and the effective date:

Officer in charge of correspondence concerning this report

Name: MR MICHAEL J. WALSH
Title: GENERAL MANAGER

Office Address: W8108 165TH AVENUE

HAGER CITY, WI 54014

Fax Number: (715) 792 - 2103 **Telephone Number:** (715) 792 - 5385

Email Address: HAGERTEL@HAGER.NET

Individual or firm, if other than utility employee, preparing this report

Name: MR JEFFREY L. HANSON, CPA

Title: DIRECTOR

Firm: OLSEN THIELEN & CO., LTD.
Office Address: 223 LITTLE CANADA ROAD

ST. PAUL, MN 55117

Fax Number: (651) 483 - 2467 **Telephone Number:** (651) 483 - 4521

Email Address:

Person responsible for financial information contained in report

Name: MR MICHAEL J. WALSH
Title: GENERAL MANAGER

Office Address: W8108 165TH AVENUE

HAGER CITY, WI 54014

Fax Number: (715) 792 - 2103 **Telephone Number:** (715) 792 - 5385

Email Address: HAGERTEL@HAGER.NET

Person responsible for statistical information contained in report

Name: MR MICHAEL J. WALSH
Title: GENERAL MANAGER

Office Address: W8108 165TH AVENUE

HAGER CITY, WI 54014

Fax Number: (715) 792 - 2103 **Telephone Number:** (715) 792 - 5385

Email Address: HAGERTEL@HAGER.NET

Year ended: December 31,1998

List companies owned, controlled, or operated and form and extent of such ownership, control or operation.

IDENTIFICATION AND OWNERSHIP

Company Name: CANNON COMMUNICATIONS Form of Interest: 100% OWNED SUBSIDIARY **Extent Of Interest:** 100% OWNED SUBSIDIARY

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INCOME STATEMENT - TOTAL COMPANY

Particulars (a)	This Year (b)	Last Year (c)	
Operating Revenues (5000-5300)	1,398,140	1,314,957	1
Operating Expenses			
Plant Specific Operations Expense (6110-6410)	233,221	280,046	2
Plant Nonspecific Operations Expense	338,307	308,767	3
Customer Operations Expense (6610-6620)	122,736	130,151	4
Corporate Operations Expense (6710-6790)	348,906	288,868	5
Other Operating Income and Expense (7100)	0	0	6
Operating Taxes (7200)	139,622	137,281	7
Total Operating Expenses	1,182,792	1,145,113	8
Net Operating Income	215,348	169,844	9
Other Income			
Nonoperating Income and Expense (7300)	256,171	195,229	10
Nonoperating Taxes (7400)	75,569	59,982	11
Interest and Related Items (7500)	150,270	106,355	 12
Extraordinary Items (7600)	0	0	13
Nonregulated Net Income (7990)	1,741	767	14
Total Nonoperating Income	32,073	29,659	15
Net Income	247,421	199,503	16

NOTES TO INCOME STATEMENT OR BALANCE SHEET

In the space provided below, disclose all material information not included elsewhere in this report that is necessary to make the financial statements clear and understandable. Included should be:

- 1. A summary of significant accounting policies. (The summaries should disclose, but not be limited to, the utility's accounting policies with regard to pension cost, unbilled revenues, depreciation, and income taxes.)
- 2. A summary of significant contingent assets and liabilities existing at year end, including a brief explanation of any action initiated by the Internal Revenue Service, Wisconsin Department of Revenue, or the utility involving a possible assessment or refund of taxes.
- 3. The notes should include an explicit and precise explanation of any retained earnings restrictions and should state the amount of retained earnings affected by such restrictions.

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BALANCE SHEET - ASSETS (CLASS B USE ACCOUNTS DESIGNATED BY *)

Particulars (a)	BalanceEOY (b)	BalanceFOY (c)	
CURRENT ASSETS			
CASH AND EQUIVALENTS	540,000	444 470	
Cash and Equivalents (1120)*	546,969	411,478	1
Cash (1130)			_ 2
Special Cash Deposits (1140)			3
Working Cash Advances (1150)			_ 4
Temporary Investments (1160)			5
TOTAL CASH AND EQUIVALENTS	546,969	411,478	_
RECEIVABLES AND ALLOWANCES FOR DOUBTFUL ACCOUN	TS		
Telecommunications Accounts Receivable (1180)*	8,287	13,591	_ 6
Accounts Receivable Allowance-Telecom (1181)*	0		7
Net: Telecommunications Accounts Receivable	8,287	13,591	
Other Accounts Receivable (1190)*	782,879	315,879	_ 8
Accounts Receivable AllowanceOther (1191)*	0		9
Net: Other Accounts Receivable	782,879	315,879	
Notes Receivable (1200)*	0	0	_ 10
Notes Receivable Allowance (1201)*	0	0	11
Net: Notes Receivable	0	0	
Interest and Dividends Receivable (1210)*	0		_ 12
TOTAL RECEIVABLES AND ALLOWANCES FOR DOUBTFUL	791,166	329,470	_
SUPPLIES			
Inventories (1220)*	0	4,173	13
TOTAL SUPPLIES	0	4,173	_
PREPAYMENTS			
Total Prepayments (1280)*	142	28	_ 14
Prepaid Rents (1290)			15
Prepaid Taxes (1300)			16
Prepaid Insurance (1310)			17
Prepaid Directory Expenses (1320)			_ 18
Other Prepayments (1330)			19
TOTAL PREPAYMENTS	142	28	_
OTHER CURRENT ASSETS			
Other Current Assets (1350)*	0		_ 20
TOTAL OTHER CURRENT ASSETS	0	0	
TOTAL CURRENT ASSETS	1,338,277	745,149	
NONCURRENT ASSETS	· · ·	•	_
INVESTMENTS			
Investment in Affiliated Companies (1401)*	270,848	208,187	21
Investments in Nonaffiliated Companies (1402)*	292,094	268,343	_ 22
Nonregulated Investments (1406)*	0	0	23
Unamortized Debt Issuance Expense (1407)*			_ 24
Sinking Funds (1408)*	0	0	25

BALANCE SHEET - ASSETS (CLASS B USE ACCOUNTS DESIGNATED BY *)

Particulars (a)	BalanceEOY (b)	BalanceFOY (c)	
NONCURRENT ASSETS			_
INVESTMENTS			
Other Noncurrent Assets (1410)*			_ 26
TOTAL INVESTMENTS	562,942	476,530	_
DEFERRED CHARGES			
Deferred Tax Regulatory Asset (1437)*	0	0	27
Deferred Maintenance and Retirements (1438)*	0	0	_ 28
Deferred Charges (1439)*	0	49,946	29
TOTAL DEFERRED CHARGES	0	49,946	_
TOTAL NONCURRENT ASSETS	562,942	526,476	
PLANT			_
TELECOMMUNICATIONS PLANT IN SERVICE			
Telecommunications Plant in Service (2001)*	5,444,998	4,131,730	_ 30
Less: Accumulated Depreciation (3100)*	2,468,068	2,184,542	31
Less: Accumulated AmortizationCapitalized Leases (3410)*	0		_ 32
Less: Accumulated AmortizationLeasehold Improvements (3420)*	0		33
Less: Accumulated AmortizationIntangible (3500)*			_ 34
NET TELECOMMUNICATIONS PLANT IN SERVICE	2,976,930	1,947,188	_
PROPERTY HELD FOR FUTURE USE			
Prop. Held for Future Telecommun. Use (2002)*			35
Less: Accumulated DepreciationHeld for Future			_ 36
Telecommunications Use (3200)* NET PROPERTY HELD FOR FUTURE USE	0	0	
	<u> </u>	<u> </u>	_
NONOPERATING PLANT			07
Nonoperating Plant (2006)*			37
Less: Accumulated DepreciationNonoperating (3300)*			_ 38
NET NONOPERATING PLANT	0	0	_
TPUC			
TPUC (2003)*	553,710	819,392	39
TOTAL TPUC	553,710	819,392	_
TELECOMMUNICATIONS PLANT ADJUSTMENT			
Telecommunications Plant Adjustment (2005)*			_ 40
Less: Accumulated AmortizationOther (3600)*			41
NET TELECOMMUNICATIONS PLANT ADJUSTMENT	0	0	_
TOTAL PLANT	3,530,640	2,766,580	
TOTAL ASSETS AND OTHER DEBITS*	5,431,859	4,038,205	_

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BALANCE SHEET - LIABILITIES (CLASS B USE ACCOUNTS DESIGNATED BY *)

Particulars (a)	BalanceEOY (b)	BalanceFOY (c)	
CURRENT LIABILITIES			
Accounts Payable (4010)*	34,694	121,112	1
Notes Payable (4020)*	100,000	0	_ 2
Advance Billing and Payments (4030)*			3
Customer Deposits (4040)*	1,347	1,548	_ 4
Current MaturitiesLong-Term Debt (4050)*	153,900	104,300	5
Current MaturitiesCapital Leases (4060)*	0		_ 6
Income TaxesAccrued (4070)*	38,725	44,436	7
Other TaxesAccrued (4080)*	0		_ 8
Net Current Deferred Operating Income Taxes (4100)*	0	0	9
Net Current Deferred Nonoperating Income Taxes (4110)*	0		10
Other Accrued Liabilities (4120)*	15,278	13,447	11
Other Current Liabilities (4130)*	0		12
TOTAL CURRENT LIABILITIES*	343,944	284,843	_
LONG-TERM DEBT			
Funded Debt (4210)*	3,477,947	2,544,027	13
Premium on Long-Term Debt (4220)*	0		_ 14
Discount on Long-Term Debt (4230)*	0		15
Reacquired Debt (4240)*	0	0	16
Obligations Under Capital Leases (4250)*	0		17
Advances from Affiliated Companies (4260)*	0	0	18
Other Long-Term Debt (4270)*	173,987	0	19
TOTAL LONG-TERM DEBT*	3,651,934	2,544,027	_
OTHER LIABILITIES AND DEFERRED CREDITS			
Other Long-Term Liabilities (4310)*	0		_ 20
Unamortized Operating ITCNet (4320)*	0		21
Unamortized Nonoperating ITCNet (4330)*	0		_ 22
Net Noncurrent Deferred Operating Income Taxes (4340)*	224,007	233,232	23
Net Deferred Tax Liability Adjustments (4341)*	0	0	_ 24
Net Noncurrent Deferred Nonoperating Income Taxes (4350)*	0		25
Other Deferred Credits (4360)*	0		_ 26
Deferred Tax Regulatory Liability (4361)*	0	0	27
TOTAL OTHER LIABILITIES AND DEFERRED CREDITS*	224,007	233,232	_
STOCKHOLDERS' EQUITY			
Capital Stock (4510)*	6,600	6,600	_ 28
Additional Paid-in Capital (4520)*	3,673	3,673	29
Treasury Stock (4530)*	0	0	30
Other Capital (4540)*	0		31
Retained Earnings (4550)*	1,201,701	965,830	_ 32
TOTAL STOCKHOLDERS' EQUITY*	1,211,974	976,103	_
TOTAL LIABILITIES AND OTHER CREDITS*	5,431,859	4,038,205	

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STATEMENT OF CASH FLOWS

Item (a)	Amount (b)	
CASH FLOWS FROM OPERATING ACTIVITIES		
Net Income	247,421	1
Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities:		
Depreciation and amortization	306,564	2
Interest during construction	0	3
Changes in assets and liabilities:		
Current assets (net)	(457,637)	4
Other noncurrent assets	49,946	5
Other current liabilities	(90,499)	6
Other liabilities and deferred credits Other (specify):	(9,225)	7
TOTAL ADJUSTMENTS NET CASH PROVIDED BY OPERATING ACTIVITIES (NET INCOME & ADJUST.) CASH FLOWS FROM INVESTING ACTIVITIES	(200,851) 46,570	
Capital Expenditures:	(4.070.004)	0
Changes in plant (net)	(1,070,624)	8 9
Investments in affiliated companies	(62,661)	_
Nonoperating Investments Other (specify):	(23,751)	10
NET CASH USING IN INVESTING ACTIVITIES	(1,157,036)	
CASH FLOWS FROM FINANCING ACTIVITIES		
Change in capital lease obligations (net)	0	11
Change in long-term debt (net)	1,157,507	12
Net changes in stockholder equity other than retained earnings	0	13
Change in short term borrowing (net)	100,000	14
Dividends paid	(11,550)	15
Miscellaneous debits/credits to retained earnings	0	16
Other (specify): Net Cash Provided by Financing Activities	1,245,957	
NET INCREASE IN CASH AND CASH EQUIVALENTS	135,491	
Cash and cash equivalents at beginning of year (Accts. 1130-1160 for Class A; 1120 for Class B)		
Cash and cash equivalents at end of year (Accts. 1130-1160 for Class A; 1120 for Class B)		

IMPORTANT CHANGES DURING THE YEAR

1. Give the name and address of all companies which during the year came under the direct control of the respondent otherwise than through title to securities, stating whether such control is sole or joint, how control was established, names of other parties to a joint agreement for control, the extent of control exercised by each party, and any other pertinent data requisite to a clear understanding of the arrangements relating to control (See Section 32.9000 of the Uniform System of Accounts). Where important details relating to control of a company have changed, give particulars. If during the year a company ceased to be controlled by the respondent, its name and a statement of fact will be sufficient.

NONE

2. Give the name and address of all companies which during the year came under the indirect control of the respondent through non-reporting intermediaries, stating whether such control is sole or joint, how control was established, names of other parties to a joint agreement for control, the extent of control exercised by each party, the name and address of the intermediary through which the indirect control exists, and any other pertinent data requisite to a clear understanding of the arrangements relating to control (See Section 32.9000 of the Uniform System of Accounts). Where important details relating to control of a company have changed, give particulars. If during the year a company ceased to be controlled by the respondent, its name and a statement of fact will be sufficient.

NONE

3. Important leaseholds acquired, given, assigned or surrendered, giving effective dates, lengths of terms, names of parties, rents, and other conditions.

NONE

4. List extension of system (other than additions supplementing existing facilities of the respondent) whether by purchase, construction, donation, or otherwise, such as a substantially complete telephone system, exchange or toll line. Give the location, new territory covered, and dates of beginning operation, and in case of purchase give also the name and address of the company from which purchased, date of acquisition, the consideration given, and reference to Commission authorization.

NONE

5. Estimated increase or decrease in annual revenues due to important rate changes, giving bases of estimates.

NONE

6. Obligation incurred or assumed by respondent as guarantor for the performance by another of any agreement or obligation, excluding ordinary commercial paper maturing on demand or not later than one year after date of issue.

NONE

7. Changes in articles of incorporation or amendments to charter.

NONE

8. Additional matters of fact (not elsewhere provided for) which respondent may desire to include in its report.

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NONE

AFFILIATE ABBREVIATIONS

In column (b) provide the abbreviation for the name of the affiliate shown in column (a). Limit abbreviations to 10 characters or less. Use these abbreviations when completing the affiliated interest schedules. Insert "Other" in the Abbreviations column if the activity to be reported for a particular record in the Affiliated Interest Transactions or Affiliated Assets and Liabilities schedule represents an aggregation of activity not exceeding the dollar or percentage limits set forth in the header of that schedule.

Name of Affiliate	Abbreviations	
(a)	(b)	
Cannon Communications Corporation	CANNON	1
Other	OTH	2

AFFILIATED INTEREST TRANSACTIONS

Provide a summary of transactions under established affiliated interest contracts and arrangements (see Wis. Stat. § 196.52, for "affiliated interest" definitions). Use the space below to report transactions with individual affiliates and multiple affiliated interest agreements or, at the utility's option, with individual affiliates and a single agreement. Activity associated with affiliated contracts or arrangements not in excess of \$25,000 or 5 percent of the equity of the utility, whichever is smaller, may be aggregated in a single record. For utilities whose intrastate gross operating revenues of the previous year exceeded \$100,000,000, individual contracts or arrangements not exceeding \$100,000 may be aggregated in a single record. Where an affiliate is both providing and receiving service use one record to show billings to and a second record for billings from. When billings to or from an affiliate are recorded on the books of the utility, the records underlying such billings shall be sufficient to show all the detail maintained to identify the associated accounts related to the billing and categorize billings according to the account categories shown below.

Particulars				
(a)	(b)	(c)	(d)	(e)
Docket	2420-AT-100			
Name of Affiliate	CANNON			
Designate whether billed to or from:	TO			
Cost Based (C), Market Price (M), Prevailing Price (P), Tariff (T), Other (O)	С			
Revenues				
Expenses:				
Plant Specific Operations Expense				
Plant Nonspecific Operations Expense				
Customer Operations Expense				
Corporate Operations Expense	38,702			
Total Operating Expenses	38,702	0	0	0
Other:				
Plant Accounts				
Accumulated Depreciation				
Accumulated Amortization				
Clearing				
All Other	440,000			
Total	478,702	0	0	0
Percent of affiliate's business billed to				
all affiliated regulated utilities				
If cost based, rate of return on equity				
or markup incorporated in billings				

Footnotes

AFFILIATED ASSETS AND LIABILITIES

This schedule should be used to report affiliated activity concerning balances at the end of the year for the following accounts: 1120, Cash and Equivalents; 1160, Temporary Investments; 1180, Telecommunications Accounts Receivable; 1190, Other Accounts Receivable; 1210, Interest and Dividends Receivable; 1401, Investment in Affiliated Companies; 4010, Accounts Payable; and 4260, Advances from Affiliated Companies. Amounts at the end of the year for each affiliate should be identified by respective affiliate and account number. Report information below consecutively by respective account number; affiliated amounts of less than \$5,000 may be reported in aggregate as "other" for a particular account. Affiliated amounts recorded in accounts 1200, Notes Receivable, 1408, Sinking Funds, and 4020, Notes Payable, should not be reported in this schedule, but rather in the respective schedules contained elsewhere in this report.

Name of Affiliate (a)	Account Number (b)	Balance EOY (c)	
Cannon Communications Corporation	1190	710,309	1
Cannon Communications Corporation	1401	270,848	2

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ACCOUNTS RECEIVABLE NET WRITE OFFS - TELECOMMUNICATIONS

This schedule should be used to report accounts receivable net write off activity.

Particulars (a)	Amount (b)
Collection of amounts previously written off	
Uncollectibles written off during the year	2
Net write offs during the year	0

NOTES RECEIVABLE (ACCT. 1200) AND ALLOWANCES (ACCT. 1201)

For affiliates, list by issue or note by affiliate. Other, list by issue or note by entity. Separately identify economic development loans and associated particulars.

Name of Maker	Issue		Interest	Amount	Allowance	
and purpose	Date	Maturity	Rate	EOY	Acct. 1201	
(a)	(b)	(c)	(d)	(e)	(f)	

NONE

Total ______0 ___1

---CONF--- = Confidential

INVESTMENTS IN NONAFFILIATED COMPANIES (ACCT. 1402)

Name (a)	Balance EOY (b)	
RTB Class B Stock	26,500	1
Other:		
WITS STOCK	18,000	2
INVESTMENT IN CELLULAR	247,594	3
Total Investments in Nonaffiliated Companies	292,094	

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NONREGULATED INVESTMENTS (ACCT. 1406)

Report below the name and end-of-year balance of total net investment and inventory (accts. 1406.10, 1406.11 and 1406.12) for each nonregulated activity. Telephone utilities not subject to dual jurisdiction should report materials and supplies held for resale in account 1406.

	Balance
Name	EOY
(a)	(b)

Total Net Investment and Inventory (Accts. 1406.10, 1406.11, and 1406.12):

NONE

1

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DEFERRED MAINTENANCE AND RETIREMENTS (ACCT. 1438)

List items individually by Commission approval noting the date of approval.

Description	Balance
of Item	EOY
(a)	(b)

NONE

Total 0

TELECOMMUNICATIONS PLANT IN SERVICE CLASS A & B

Plant Account (a)	Account (b)	Balance FOY (c)	Additions (d)	
GENERAL SUPPORT ASSETS		. ,		
Land	2111	24,354		1
Motor Vehicles	2112	90,226	26,100	2 1
Aircraft	2113	0		_
Special Purpose Vehicles	2114	0		4
Garage Work Equipment	2115	2,080		
Other Work Equipment	2116	65,150		6
Buildings	2121	505,752		
Furniture	2122	32,417		8
Office Equipment	2123	46,195	3,031	9
General Purpose Computers	2124	293,119	3,070	10
TOTALGENERAL SUPPORT ASSETS:		1,059,293	32,201	
CENTRAL OFFICE ASSETS				
Analog Electronic Switching	2211	0		11
Digital Electronic Switching	2212	772,354	0	12 1
Electro-Mechanical Switching	2215	0	0	13
Operator Systems	2220	0		14
Radio Systems	2231	62,000	0	15
Circuit Equipment	2232	322,103	0	16
TOTALCENTRAL OFFICE ASSETS:		1,156,457	0	
INFORMATION ORIGINATION/TERMINATION ASSE				
Station Apparatus	2311	0		17
Customer Premises Wiring	2321	0		18
Large Private Branch Exchanges	2341	0		19
Public Telephone Terminal Equipment	2351	0		20
Other Terminal Equipment	2362	0		21
TOTALINFORMATION ORIG/TERM ASSETS: CABLE WIRE FACILITIES ASSETS		0	0	
Poles	2411	0		22
Aerial Cable	2421	0	0	23
Underground Cable	2422	0	0	24
Buried Cable	2423	1,915,980	1,322,228	25
Submarine Cable	2424	0	0	26
Deep Sea Cable	2425	0		27
Intrabuilding Network Cable	2426	0	0	28
Aerial Wire	2431	0		29
Conduit Systems	2441	0		30
TOTALCABLE WIRE FACILITIES ASSETS: AMORTIZABLE ASSETS		1,915,980	1,322,228	
Capital Leases	2681	0		31

TELECOMMUNICATIONS PLANT IN SERVICE CLASS A & B (cont.)

	Balance EOY (h)	Transfers / Adjustments (g)	Retirements (f)	Account (e)
1	24,354			2111
2 1	93,450	(10)	22,866	2112
3	0	,	,	2113
4	0			2114
5	0		2,080	2115
6	65,150			2116
7	505,752			2121
8	32,417			2122
9	45,679	0	3,547	2123
10	293,791		2,398	2124
	1,060,593	(10)	30,891	
11	0			2211
12 1	769,902	(2,452)	0	2212
13	0	0	0	2215
14	0			2220
15	62,000	0	0	2231
16	314,295	0	7,808	2232
	1,146,197	(2,452)	7,808	
17	0			2311
18	0			2321
19	0			2341
20	0			2351
21	0	0	0	2362
	0	0	0	
22	0			2411
23	0	0	0	2421
24	0	0	0	2422
25	3,238,208	0	0	2423
26	0	0	0	2424
27	0			2425
28	0	0	0	2426
29	0			2431
30	0			2441
	3,238,208	0	0	
31	0			2681

TELECOMMUNICATIONS PLANT IN SERVICE CLASS A & B

		Balance		
Plant Account	Account	FOY	Additions	
(a)	(b)	(c)	(d)	
AMORTIZABLE ASSETS				
Leasehold Improvements	2682	0		32
Intangibles	2690	0		33
TOTALAMORTIZABLE ASSETS:		0	0	
TOTAL TELECOM. PLANT IN SERVICE	2001	4,131,730	1,354,429	
Less: Allocation to Nonregulated Activity - EOY	2001			34
NET REG. TOTAL TELE. PLANT IN SERV EOY	2001			

Explain all amounts shown in column (g).

TELECOMMUNICATIONS PLANT IN SERVICE CLASS A & B (cont.)

	Balance EOY (h)	Transfers / Adjustments (g)	Retirements (f)	Account (e)
32	0			2682
33	0			2690
	0	0	0	
	5,444,998	(2,462)	38,699	
34	0			2001
	5 444 998			

TELECOMMUNICATIONS PLANT IN SERVICE CLASS A & B (SUB-CLASS ACCOUNTS)

Report telecommunications plant data for each subaccount where primary plant accounts have subclassifications. Amounts pertaining to subaccount 2212.4, Test Equipment, should be reported in account 2212.2, Digital Switching - Central Office; amounts for subaccounts 2231.3, Microwave, 2231.4, Cellular, 2231.5, Mobile Radio, and 2231.6, Paging, should be included in 2231.2, Other Radio Facilities; amounts pertaining to subaccounts 2232.4, Digital Data Services, 2232.5, Digital Circuit - Subscriber, 2232.6, Digital Circuit - Trunk - Toll, and 2232.7, Concentrators, should be reported in 2232.1, Digital Circuit Equipment. Any other separate accounting for telephone plant at an individual telephone company should be consolidated and reported in the primary accounts as defined in the uniform system of accounts.

		Dalance		
Plant Subaccount	Subaccount	FOY	Additions	
(a)	(b)	(c)	(d)	
Office Support Equipment	2123.1	19,418	3,031	_ 1
Company Communications Equipment	2123.2	26,777		2
Software	2212.1	772,354		_
Digital Switching - Central Office	2212.2	0		4
Digital Switching - Remote	2212.3	0		_ 5
Step by Step Switching	2215.1	0		6
Crossbar Switching	2215.2	0		_ 7
Satellite and Earth Station Facilities	2231.1	62,000		8
Other Radio Facilities	2231.2	0		_ 9
Digital Circuit Equipment	2232.1	85,541		10
Analog Circuit Equipment	2232.2	236,562		 11
Light Wave Circuit Equipment	2232.3	0		12
Aerial Cable - Nonmetallic	2421.1	0		 13
Aerial Cable - Metallic	2421.2	0		14
Underground Cable - Nonmetallic	2422.1	0		 15
Underground Cable - Metallic	2422.2	0		16
Buried Cable - Nonmetallic	2423.1	1,915,980	1,322,228	 17
Buried Cable - Metallic	2423.2	0		18
Submarine Cable - Nonmetallic	2424.1	0		 19
Submarine Cable - Metallic	2424.2	0		20
Intrabuilding Cable - Nonmetallic	2426.1	0		 21
Intrabuilding Cable - Metallic	2426.2	0		22

Explain all amounts shown in column (g).

TELECOMMUNICATIONS PLANT IN SERVICE CLASS A & B (SUB-CLASS ACCOUNTS) (cont.)

	Balance EOY	Transfers / Adjustments	Retirements	Subaccount
	(h)	(g)	(f)	(e)
1	22,449			2123.1
2	23,230		3,547	2123.2
3 1	769,902	(2,452)		2212.1
4	0			2212.2
5	0			2212.3
6	0			2215.1
7	0			2215.2
8	62,000			2231.1
9	0			2231.2
10	77,733		7,808	2232.1
11	236,562			2232.2
12	0			2232.3
13	0			2421.1
14	0			2421.2
15	0			2422.1
16	0			2422.2
17	3,238,208			2423.1
18	0			2423.2
19	0			2424.1
20	0			2424.2
21	0		·	2426.1
22	0			2426.2

ACCUMULATED DEPRECIATION CLASS A & B

Primary Plant Account (a)	Acct (b)	Balance FOY (c)	Depr Rate (d)	Annual Accrual (e)	Additional Accrual (f)	
GENERAL SUPPORT ASSETS						
Motor Vehicles	2112	49,952	20.0	18,368	0	1
Aircraft	2113	0	.0	0	0	2
Special Purpose Vehicles	2114	0	.0	0	0	3
Garage Work Equipment	2115	2,080	8.0	0	0	4
Other Work Equipment	2116	49,874	10.0	6,514	0	5
Buildings	2121	205,257	3.0	14,549	0	6
Furniture	2122	25,179	10.0	3,242	0	7
Office Equipment	2123	28,932	.0	9,186	0	8
General Purpose Computers	2124	203,636	20.0	58,691	0	9
Total GENERAL SUPPORT ASSETS		564,910		110,550	0	
CENTRAL OFFICE ASSETS						
Analog Electronic Switching	2211	0	.0	0	0	10
Digital Electronic Switching	2212	531,034	.0	60,738	0	111
Electro-Mechanical Switching	2215	0	.0	0	0	12
Operator Systems	2220	0	.0	0	0	13
Radio Systems	2231	45,189	.0	4,960	0	14
Circuit Equipment	2232	222,433	.0	23,657	0	15
Total CENTRAL OFFICE ASSETS		798,656		89,355	0	
INFORMATION ORIG/TERM ASSET	S					
Station Apparatus	2311	0	.0	0	0	16
Customer Premises Wiring	2321	0	.0	0	0	17
Large Private Branch Exchanges	2341	0	.0	0	0	18
Public Telephone Terminal Equipment	2351	0	.0	0	0	19
Other Terminal Equipment	2362	0	.0	0	0	20
TotalINFORMATION ORIG/TERM ASSE	ETS	0		0	0	
CABLE WIRE FACILITIES ASSETS	S					
Poles	2411	0	.0	0	0	21
Aerial Cable	2421	0	.0	0		22
Underground Cable	2422	0	.0	0	0	23
Buried Cable	2423	820,976	4.0	106,659		24
Submarine Cable	2424	0	.0	0		25
Deep Sea Cable	2425	0	.0	0		26
Intrabuilding Network Cable	2426	0	.0	0		27
Aerial Wire	2431	0	.0	0		28

ACCUMULATED DEPRECIATION CLASS A & B

Primary Plant Account (a)	Acct (b)	Balance FOY (c)	Depr Rate (d)	Annual Accrual (e)	Additional Accrual (f)
CABLE WIRE FACILITIES ASSETS					
Conduit Systems	2441	0	.0	0	0 29
Total CABLE WIRE FACILITIES ASSETS		820,976		106,659	0
Total Accumulated Depreciation	3100	2,184,542		306,564	0
Less: Allocation to Nonregulated Activity - Columns e, f and I	3100				30
Net Regulated Total Accum Depreciation Columns e, f and I	- 3100				

ACCUMULATED DEPRECIATION CLASS A & B (cont.)

	Balance EOY (I)	Other (k)	Salvage (j)	Cost of Removal (i)	Retired (h)	Acct (g)
1	56,454	0	11,000	0	22,866	2112
2	0	0	0	0		2113
	0	0	0	0		2114
4	0	0	0	0	2,080	2115
	56,388	0	0	0		2116
•	219,806	0	0	0		2121
	28,421	0	0	0		2122
8	34,571	0	0	0	3,547	2123
	259,929	0	0	0	2,398	2124
	655,569	0	11,000	0	30,891	
10	0	0	0	0		2211
11	596,433	4,661	0	0	0	2212
12	0	0	0	0	0	2215
13	0	0	0	0		2220
14	50,149	0	0	0	0	2231
1 <u>.</u>	238,282	0	0	0	7,808	2232
	884,864	4,661	0	0	7,808	
16	0	0	0	0		2311
17	0	0	0	0		2321
18	0	0	0	0		2341
	0	0	0	0		2351
20	0	0	0	0		2362
	0	0	0	0	0	
21	0	0	0	0		2411
22	0	0	0	0	0	2421
23	0	0	0	0	0	2422
24	927,635	0	0	0	0	2423
25	0	0	0	0	0	2424
26	0	0	0	0		2425
27	0	0	0	0	0	2426
28	0	0	0	0		2431

ACCUMULATED DEPRECIATION CLASS A & B (cont.)

Acct (g)	Retired (h)	Cost of Removal (i)	Salvage (j)	Other (k)	Balance EOY (I)	
2441		0	0	0	0	29
3100	0 38,699	0	0 11,000	0 4,661	927,635 2,468,068	
3100	,		,	,	, ,	30
3100						

ACCUMULATED DEPRECIATION CLASS A & B (SUB-CLASS ACCOUNTS)

Where subclassifications of primary plant accounts are used, report below the accumulated depreciation details for each subaccount. Amounts pertaining to subaccount 2212.4, Test Equipment, should be reported in account 2212.2, Digital Switching - Central Office; amounts for subaccounts 2231.3, Microwave, 2231.4, Cellular, 2231.5, Mobile Radio, and 2231.6, Paging, should be included in 2231.2, Other Radio Facilities; amounts pertaining to subaccounts 2232.4, Digital Data Services, 2232.5, Digital Circuit - Subscriber, 2232.6, Digital Circuit - Trunk - Toll, and 2232.7, Concentrators, should be reported in 2232.1, Digital Circuit Equipment. Any other separate accounting for telephone accumulated depreciation at an individual telephone company should be consolidated and reported in the primary accounts as defined in the uniform system of accounts.

Plant Subaccount (a)	Subacct (b)	Balance FOY (c)	Depr Rate (d)	Annual Accrual (e)	Additional Accrual (f)	
Office Support Equipment	2123.1	11,956	20.0	4,186	0	1
Company Communications Equipment	2123.2	16,976	20.0	5,000	0	2
Software	2212.1	531,034	8.0	60,738	0	31
Digital Switching - Central Office	2212.2	0	.0	0	0	4
Digital Switching - Remote	2212.3	0	.0	0	0	5
Step by Step Switching	2215.1	0	.0	0	0	6
Crossbar Switching	2215.2	0	.0	0	0	7
Satellite and Earth Station Facilities	2231.1	45,189	8.0	4,960	0	8
Other Radio Facilities	2231.2	0	.0	0	0	9
Digital Circuit Equipment	2232.1	85,541	14.0	0	0	10
Analog Circuit Equipment	2232.2	136,892	10.0	23,657	0	11
Light Wave Circuit Equipment	2232.3	0	.0	0	0	12
Aerial Cable - Nonmetallic	2421.1	0	.0	0	0	13
Aerial Cable - Metallic	2421.2	0	.0	0	0	14
Underground Cable - Nonmetallic	2422.1	0	.0	0	0	15
Underground Cable - Metallic	2422.2	0	.0	0	0	16
Buried Cable - Nonmetallic	2423.1	820,976	4.0	106,659	0	17
Buried Cable - Metallic	2423.2	0	.0	0	0	18
Submarine Cable - Nonmetallic	2424.1	0	.0	0	0	19
Submarine Cable - Metallic	2424.2	0	.0	0	0	20
Intrabuilding Cable - Nonmetallic	2426.1	0	.0	0	0	21
Intrabuilding Cable - Metallic	2426.2	0	.0	0	0	22

ACCUMULATED DEPRECIATION CLASS A & B (SUB-CLASS ACCOUNTS) (cont.)

Subacct (g)	Retired (h)	Cost of Removal (i)	Salvage (j)	Other (k)	Balance EOY (I)	
2123.1		0	0	0	16,142	1
2123.2	3,547	0	0	0	18,429	2
2212.1		0	0	4,661	596,433	31
2212.2		0	0	0	0	4
2212.3		0	0	0	0	5
2215.1		0	0	0	0	6
2215.2		0	0	0	0	7
2231.1		0	0	0	50,149	8
2231.2		0	0	0	0	9
2232.1	7,808	0	0	0	77,733	10
2232.2		0	0	0	160,549	11
2232.3		0	0	0	0	12
2421.1		0	0	0	0	13
2421.2		0	0	0	0	14
2422.1		0	0	0	0	15
2422.2		0	0	0	0	16
2423.1		0	0	0	927,635	17
2423.2		0	0	0	0	18
2424.1		0	0	0	0	19
2424.2		0	0	0	0	20
2426.1		0	0	0	0	21
2426.2		0	0	0	0	22

NET DEFERRED OPERATING INCOME TAXES (ACCT. 1350, 1410, 1437, 4100, 4340, 4341 & 4361)

This schedule should be used to report the deferred operating income tax portion of the stated accounts. In addition, column (e) of this schedule should be used to report the flowback of property related excess deferred taxes (e.g., 46 percent versus 34 percent federal tax rates). Credit amounts should be shown in ().

Particulars	Balance FOY	
(a)	(b)	
PROPERTY RELATED		
Other Current Assets (1350)	0	1
Other Noncurrent Assets (1410)	0	2
Deferred Tax Regulatory Asset (1437)	0	3
Net Current Deferred Operating Income Taxes (4100)	0	4
Net Noncurrent Deferred Operating Income Taxes (4340)	(233,232)	5
Net Deferred Tax Liability Adjustments (4341)	0	6
Deferred Tax Regulatory Liability (4361)	0	7
Net Property Related Deferred Operating Income Taxes	(233,232)	
Less: Allocation to Nonregulated Activity	0	8
Net Regulated Total Property Related Deferred Operating Income Taxes	(233,232)	_
NONPROPERTY RELATED		
Other Current Assets (1350)	0	9
Other Noncurrent Assets (1410)	0	10
Deferred Tax Regulatory Asset (1437)	0	11
Net Current Deferred Operating Income Taxes (4100)	0	12
Net Noncurrent Deferred Operating Income Taxes (4340)	0	13
Net Deferred Tax Liability Adjustments (4341)	0	14
Deferred Tax Regulatory Liability (4361)	0	15
Total Nonproperty Related Deferred Operating Income Taxes	0	

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NET DEFERRED OPERATING INCOME TAXES (ACCT. 1350, 1410, 1437, 4100, 4340, 4341 & 4361) (cont.)

	Balance EOY (g)	Adjustments Debit or (Credit) (f)	Current Year Amortization (e)	Current Year Accrual (d)	Acct (c)
	•				7050
1	0				7250
2	0				7250
3	0				
4	0				7250
5	(224,007)			9,225	7250
6	0				
7	0				
	(224,007)	0	0	9,225	
8	0				
	(224,007)	0	0	9,225	
9	0				7250
10	0				7250
11	0				
12	0				7250
13	0				7250
14	0				
 15	0				
	0	0	0	0	

NOTES PAYABLE (ACCT. 4020)

For affiliate, list note by affiliate. For a particular affiliate, the identical affiliate name, as shown in the Affiliate Abbreviations schedule, should be reported in this schedule. For other, list by note by entity.

Name (a)	Issue Date (b)	Maturity (c)	Interest Rate (d)	Balance EOY (e)	
Other:					
Goodhue County National	11/11/1998	11/11/1999	8.1499	100,000	_ 1
Total Other			_	100,000	
Total Notes Payable			=	100,000	

LONG-TERM DEBT

Report data requested and show total for each long-term debt account at end of year. Information concerning the following debt issues may be reported on individual lines in aggregate: REA/RTB 2%, REA/RTB 5%, & REA/RTB 7%. In addition, REA/RTB and FFB debt, respectively, within a range of 200 basis points may also be reported in aggregate on individual lines. If reported in aggregate, a range of dates may be reported in columns (b) and (c) as well as a range of interest rates in column (d) and a composite interest rate in column (e). If aggregation is not utilized, column (e) should contain the same interest rate as reported in column (d). For account 4050 report only the amount of debt anticipated to be repaid in one year or less.

Description of Debt (a)	Specific or Range of Stated Dates of Issue (b)	Specific or Range of Stated Dates of Maturity (c)	Specific or Range of Interest Rates (d)	
Funded Debt (Account 4210):				
RTB	05/29/1973-07/26/1974	01/01/2008-02/01/2009	4.0000-7.0000	_ 1
RUS	06/11/1964-10/01/1997	01/01/1999-03/24/2021	2.0000-5.0000	2
Total Funded Debt				_
Other Long-Term Debt (Acct. 4270):				_
Contracts Payable	01/01/1998-12/31/1998	01/01/1999-12/31/1999	.00000000	3
Total Other Long-Term Debt				

LONG-TERM DEBT (cont.)

		Held by	Utility					
	Composite Interest Rate (e)	Reacquired Debt Acct. 4240 (f)	Sinking Funds Acct. 1408 (g)	Total Principal EOY (h)	Current Maturities Included in Acct. 4050 (i)	Total Amount Outstanding (j)		
	6.0845			269,327	21,698	291,025	1	
	4.1823			3,208,620	132,202	3,340,822	2	
•		0	0	3,477,947	153,900	3,631,847		
				173,987	0	173,987	3	
		0	0	173,987	0	173,987		

CAPITAL STOCK ACCOUNTS AT END OF YEAR

In column (a) indicate the stated dividend rate applicable to each series of preferred stock.

Class and Series (a)	Shares Authorized by Charter (b)	Par Value per Share (c)	Call Price End of Year (d)
PREFERRED STOCK:			
Capital Stock	300	40.00	1
TOTAL PREFERRED STOCK	300		
TOTAL	300		_

CAPITAL STOCK ACCOUNTS AT END OF YEAR (cont.)

	Acct. 4510 - Capital Stock		Acct. 4530 - T	reasury Stock	
	Shares (e)	Amount (f)	Shares (g)	Amount (h)	
PREFERRED STOCK:					
Capital Stock	165	6,600			1
	165	6,600	0	0	
TOTAL	165	6,600	0	0	

RETAINED EARNINGS (ACCT. 4550)

Particulars (a)	This Year (b)	Last Year (c)	
Balance-First of Year	965,830	766,327	₁
Changes:			
Balance Transferred from Income	247,421	199,503	2
Dividends Declared:			
Common	11,550	0	3
Preferred	0	0	4
Total Dividends Declared	11,550	0	
Miscellaneous Debits to Retained Earnings	0	0	5
Miscellaneous Credits to Retained Earnings	0	0	6
BalanceEnd of Year	1,201,701	965,830	

DISTRIBUTION OF TAXES

- 1. Report hereunder the summary accounts and functions charged with taxes accrued during the year.
- 2. Where allocation is necessary, explain the basis used.
- 3. Report in a footnote the amounts and kind of taxes cleared from prepaid taxes, if any.

Summary Account/ Function Charged (a)	Wisconsin License Fee (b)	Wisconsin Income Tax (c)	Federal Income Tax (d)
Operating Taxes (Accts. 7210 - 7250)	84,327	14,590	71,088
Nonoperating Taxes (Accts. 7410 - 7450)		14,436	61,133
Extraordinary Items (Accts. 7630 & 7640)			
Nonregulated Net Income (Acct. 7990)			
Clearing Accounts			
Construction			
Payroll Taxes: FICA			
Payroll Taxes: State Unemployment			
Payroll Taxes: Federal Unemployment			
Other (specify):			
TOTAL	84,327	29,026	132,221

DISTRIBUTION OF TAXES (cont.)

PSC mainder sessment (e)	Local Property Tax (f)	State & Local Taxes Other than Wisconsin (g)	Other Taxes (h)	Payroll Taxes (i)	Total (j)
2,842			(33,225)		139,622
					75,569
					0
					0
					0
					0
					0
					0
					0
2,842	0	0	(33,225)	0	215,191

REVENUES - CLASS A & B (CLASS B USE ACCOUNTS DESIGNATED BY *)

Particulars (a)	This Year (b)	Last Year (c)	_
LOCAL NETWORK SERVICES R	EVENUES		
Basic Local Service Revenue (5000)*	535,513	520,627	1
Basic Area Revenue (5001)			_ 2
Optional Extended Area Revenue (5002)			3
Cellular Mobile Revenue (5003)			_ 4
Other Mobile Services Revenue (5004)			5
Public Telephone Revenue (5010)			6
Local Private Line Revenue (5040)			7
Customer Premises Revenue (5050)			8
Other Local Exchange Revenue (5060)			9
Other Local Exchange Revenue Settlements (5069)			10
TOTAL BASIC LOCAL SERVICE REVENUE (5000)	535,513	520,627	_
NETWORK INTERSTATE ACCESS SI	ERVICES REV.		
End User Revenue (5081)*	83,064	80,668	11
Switched Access Revenue (5082)*	504,896	483,999	12
Special Access Revenue (5083)*	21,833	20,152	13
TOTAL INTERSTATE ACCESS REVENUES (5080)	609,793	584,819	_
NETWORK INTRASTATE ACCESS S	ERVICES REV.		
End User Revenue (5084.1)*	0		14
Switched Access Revenue (5084.2)*	165,494	138,740	15
Special Access Revenue (5084.3)*	16,657	12,785	16
TOTAL INTRASTATE ACCESS REVENUES (5084)	182,151	151,525	_
LONG DISTANCE NETWORK SERVICES	S MESSAGE REV.		
Long Distance Message Revenue (5100)*	6,982	4,693	17
Long Distance Inward-Only Revenue (5111)			_ 18
Long Distance Outward-Only Revenue (5112)			19
Unidirectional Long Distance Revenue (5110) Long Distance Private Network Revenues Subvoice Grade Revenue (5121)	0	0	20
Voice Grade Revenue (5122)			21
Audio Program Grade Revenue (5123)			22
Video Program Grade Revenue (5124)			23
Digital Transmission Revenue (5125)			24
Switching Revenue (5126)			25
Other Revenue (5128)			26
Other Revenue Settlements (5129)			 27
Total Long Distance Private Network Revenue Other Long Distance Revenue (5160)	0	0	28
Other Long Distance Revenue Settlements (5169)			29
TOTAL LONG DISTANCE NET. SERVICES MESSAGE REV.	6,982	4,693	_

REVENUES - CLASS A & B (CLASS B USE ACCOUNTS DESIGNATED BY *)

Particulars (a)	This Year (b)	Last Year (c)	
MISCELLANEOUS REVENUES		`,	
Directory Revenue (5230)*	0		30
Rent Revenue (5240)*	3,450	3,450	31
Corporate Operations Revenue (5250)*	0		32
Miscellaneous:			
Miscellaneous Revenue (5260)*	12,869	9,662	33
Special Billing Arrangements Revenue (5261)			34
Customer Operations Revenue (5262)			35
Plant Operations Revenue (5263)			36
Other Incidental Regulated Revenue (5264)			37
Other Revenue Settlements (5269)			38
Total Miscellaneous Revenue (5260)	12,869	9,662	
Interstate Billing and Collection Revenue*	26,504	29,149	39
Intrastate Billing and Collection Revenue*	17,884	17,034	40
Total Carrier Billing and Collection Revenue (5270)*	44,388	46,183	
Nonregulated Operating Revenue (5280)**			41
TOTAL MISCELLANEOUS REVENUES	60,707	59,295	
GROSS OPERATING REVENUES	1,395,146	1,320,959	
UNCOLLECTIBLE REVENUES			
Uncollectible Revenue (5300)*	(2,994)	6,002	42 5
Uncollectible RevenueTelecommunications (5301)			43
Uncollectible RevenueOther (5302)			44
TOTAL UNCOLLECTIBLE REVENUE (5300)	(2,994)	6,002	
TOTAL OPERATING REVENUES	1,398,140	1,314,957	

 $^{^{\}star\star}$ Account 5280 is to be used only by those companies subject to dual jurisdiction.

EXPENSE MATRIX - CLASS A & B

Particulars (a)	Total Last Year (b)	Total This Year (c)	Salaries / Wages (d)	
PLANT SPECIFIC OPERATIONS EXPENSE	(1-7)	(-)	()	-
Total Network Support Expense (6110)	602	2,588	382	1
Less: Nonregulated	0	0		2
Net Regulated	602	2,588	382	3
Total General Support Expense (6120)	138,380	78,938	19,998	4
Less: Nonregulated	0	0		5 2
Net Regulated	138,380	78,938	19,998	6
Total Central Office Switching Expense (6210)	32,675	39,451	14,268	7
Less: Nonregulated	0	0		8 3
Net Regulated	32,675	39,451	14,268	9
Total Operator Systems Expense (6220)	0	0		10
Less: Nonregulated	0	0		11
Net Regulated	0	0	0	12
Total Central Office Transmission Expenses (6230)	4,421	1,705	791	13
Less: Nonregulated	0	0		14
Net Regulated	4,421	1,705	791	_15
Total Information Orig. / Term. Expense (6310)	623	819	94	16
Less: Nonregulated	0	0		17
Net Regulated	623	819	94	18
Total Cable and Wire Fac. Expense (6410)	103,345	109,720	48,168	19
Less: Nonregulated	0	0		20
Net Regulated	103,345	109,720	48,168	21
TOTAL PLANT SPECIFIC OPERATIONS EXPENSE	280,046	233,221	83,701	
Less: Nonregulated	0	0	0	
Net Regulated	280,046	233,221	83,701	_
PLANT NONSPECIFIC OPERATIONS EXPENSE				_
Total Other Property, Plant and Equip. Exp. (6510)	5,872	5,383	4,118	22
Less: Nonregulated	0	0		23
Net Regulated	5,872	5,383	4,118	_24
Total Network Operations Expense (6530)	25,863	26,360	11,857	25
Less: Nonregulated	0	0		26
Net Regulated	25,863	26,360	11,857	_27
Access Expense (6540)	0	0		28
Less: Nonregulated	0	0		29
Net Regulated	0	0	0	_ 30
Total Depreciation and Amortization Expense (6560)	277,032	306,564		31
Less: Nonregulated	0	0		32
Net Regulated	277,032	306,564		_33
TOTAL PLANT NONSPECIFIC OPERATIONS EXP.	308,767	338,307	15,975	
Less: Nonregulated	0	0	0	
Net Regulated	308,767	338,307	15,975	_

EXPENSE MATRIX - CLASS A & B (cont.)

Account (e)	Benefits (f)	Rents (g)	Other (h)	Clearances to (from) (i)	
6110	118		12,051	(9,963)	,
	118	0	12,051	(9,963)	:
6120	6,065		52,534	341	
	6,065	0	52,534	341	:
6210	4,460		20,723		
	4,460	0	20,723	0	
6220					1
	0	0	0	0	1 1
6230	227		687		1 1
	227	0	687	0	1 1
6310	28		697		1
	28	0	697	0	1 1
6410	15,165		42,448	3,939	1
	15,165	0	42,448	3,939	2
	26,063	0	129,140	(5,683)	
	0 26,063	0 0	0 129,140	0 (5,683)	
6510	1,264	0	1	0	2
	1,20		·		2
	1,264		1	0	2
6530	3,690		10,813		2
	3,690	0	10,813	0	2
6540	·		· · · · · · · · · · · · · · · · · · ·		2
	0	0	0	0	2
6560	0	<u> </u>	306,564	U	3
. ,					3
			306,564		3
	4,954	0	317,378	0	
	0	0	0	0	
	4,954	0	317,378	0	

EXPENSE MATRIX - CLASS A & B

Particulars (a)	Total Last Year (b)	Total This Year (c)	Salaries / Wages (d)	
CUSTOMER OPERATIONS EXPENSE				-
Total Marketing (6610)	7,264	6,837		34
Less: Nonregulated	0	0		35
Net Regulated	7,264	6,837	0	36
Total Services (6620)	122,887	115,899	46,343	37
Less: Nonregulated	0	0		38
Net Regulated	122,887	115,899	46,343	39
TOTAL CUSTOMER OPERATIONS EXPENSE	130,151	122,736	46,343	_
Less: Nonregulated	0	0	0	
Net Regulated	130,151	122,736	46,343	
CORPORATE OPERATIONS EXPENSE				-
Total Exec. and Planning (6710)	108,594	119,445	67,353	40
Less: Nonregulated	0	0		41
Net Regulated	108,594	119,445	67,353	42
Total General and Administrative (6720)	180,274	229,461	82,473	43
Less: Nonregulated	0	0		44 4
Net Regulated	180,274	229,461	82,473	45
Provision for Uncollectible Notes Receiv. (6790)	0	0		46
Less: Nonregulated	0	0		47
Net Regulated	0	0		48
TOTAL CORPORATE OPERATIONS EXPENSE	288,868	348,906	149,826	_
Less: Nonregulated	0	0	0	
Net Regulated	288,868	348,906	149,826	
TOTAL EXPENSES	1,007,832	1,043,170	295,845	_
Less: Nonregulated	0	0	0	
Net Regulated	1,007,832	1,043,170	295,845	

EXPENSE MATRIX - CLASS A & B (cont.)

Account (e)	Benefits (f)	Rents (g)	Other (h)	Clearances to (from) (i)	
6610			6,837		34
					35
	0	0	6,837	0	36
6620	14,636		54,920		37 38
	14,636		54,920	0	39
	14,636	0	61,757	0	
	0	0	0	0	
	14,636	0	61,757	0	
6710	21,100		30,992		40
					41
	21,100		30,992	0	42
6720	25,606		121,382		43 44 4
	25,606		121,382	0	45
6790			·		46
i					47
ĺ			0		48
	46,706	0	152,374	0	
	0	0	0	0	
	46,706	0	152,374	0	
	92,359	0	660,649	(5,683)	
	0	0	0	0	
=	92,359	0	660,649	(5,683)	

EXPENSE MATRIX - CLASS A & B (DETAIL)

Particulars (a)	Total Last Year (b)	Total This Year (c)	Salaries/ Wages (d)	
Property Held for Future Tele. Use Exp. (6511)	0	0		_ 1
Provisioning Expense (6512)	5,872	5,383	4,118	2
Total: Reported in Account 6510	5,872	5,383	4,118	_
Depreciat. ExpTele. Plant in Service (6561)	277,032	306,564		3
Depreciat. ExpProp. Held for Future Tele. Use (6562)	0	0		4
Amortization ExpenseTangible (6563)	0	0		5
Amortization ExpenseIntangible (6564)	0	0		6
Amortization ExpenseOther (6565)	0	0		7
Total: Reported in Account 6560	277,032	306,564		_

EXPENSE MATRIX - CLASS A & B (DETAIL) (cont.)

Account (e)	Benefits (f)	Rents (g)	Other (h)	Clearances to (from) (i)	
6511					1
6512	1,264		1		2
	1,264		1	0	
6561			306,564		3
6562					4
6563					5
6564					6
6565					7
			306,564		

CALCULATION OF ASSESSABLE REVENUES FOR REMAINDER AND TELEPHONE RELAY ASSESSMENT PURPOSES

Currently, cooperatives are not billed for remainder assessment, but are subject to Department of Justice and telephone relay assessments.

Description	This Year
(a)	(b)
Gross Operating Revenues	1,395,147
Plus: Collection of amounts previously written off	0 2
Less: Uncollectibles written off during the year	0 3
Plus: Total Other Operating Income and (Expense) (7100)	0 4
Less: Nonregulated Operating Revenue (included Gross Oper. Rev. on Line 1)	5
Plus: Nonregulated Net Write Off Amount (included on lines 2 and 3)	6
Less: Out-of-State Operating Revenues (included in Gross Oper. Rev. on Line 1)	0 7
Plus (or Less) Other (please specify):	
NONE	0 8
Assessable Revenues for Remainder, Department of Justice, and	
Telephone Relay Assessment Purposes	1,395,147

CALCULATION OF ASSESSABLE REVENUES FOR UNIVERSAL SERVICE FUND ASSESSMENT PURPOSES

Description (a)	This Year (b)	_
Total Basic Local Service Revenue (5000)	535,513	1
Plus: Total Intrastate Access Revenues (5084)	182,151	2
Plus: Total Long Distance Network Services Revenue	6,982	3
Less: Out-of-State Operating Revenues (included in the above lines)	0	4
Plus (or Less) Other (please specify):		
NONE	0	5
Assessable Revenues for Universal Service Fund Assessment Purposes	724,646	-

CALCULATION OF ASSESSABLE REVENUES FOR REMAINDER AND TELEPHONE RELAY ASSESSMENT PURPOSES

Currently, cooperatives are not billed for remainder assessment, but are subject to the telephone relay assessment.

Description	This Year	
(a)	(b)	
Gross Operating Revenues	1,395,147	1
Plus: Collection of amounts previously written off	0	2
Less: Uncollectibles written off during the year	0	3
Plus: Total Other Operating Income and (Expense) (7100)	0	4
Less: Nonregulated Operating Revenue (included Gross Oper. Rev. on Line 1)		5
Plus: Nonregulated Net Write Off Amount (included on lines 2 and 3)		6
Less: Out-of-State Operating Revenues (included in Gross Oper. Rev. on Line 1)	0	7
Plus (or Less) Other (please specify): NONE	0	8
Assessable Revenues for Remainder and Telephone Relay Assessment Purposes	1,395,147	

CALCULATION OF ASSESSABLE REVENUES FOR UNIVERSAL SERVICE FUND ASSESSMENT PURPOSES

Description (a)	This Year (b)	_
Total Basic Local Service Revenue (5000)	535,513	1
Plus: Total Intrastate Access Revenues (5084)	182,151	_ 2
Plus: Total Long Distance Network Services Revenue	6,982	3
Less: Out-of-State Operating Revenues (included in the above lines) Plus (or Less) Other (please specify):	0	_ 4
NONE	0	5
Assessable Revenues for Universal Service Fund Assessment Purposes	724,646	_

OTHER INCOME ACCOUNTS (CLASS B USE ACCOUNTS DESIGNATED BY *)

(a) (b) (c) OTHER OPERATING INCOME AND EXPENSE Income from Custom Work (7110)* 0 0 1 Return from Nonregulated Use of Regulated Facilities (7130)* 0 0 2 Gains and (Losses) from Foreign Exchange (7140) 3 3 Gains or (Losses) from the Disposition of Land and Artworks (7150) 4 4 Other Operating Gains and (Losses) (7160)* 0 0 5 TOTAL OTHER OPERATING INCOME AND (EXPENSE) (7100)* 0 0 0 OPERATING INCOME AND (EXPENSE) (7100)* 0 0 0 OPERATING INCOME AND (EXPENSE) (7100)* 0 0 0 6 Operating Pederal Income Taxes (7220)* 71,088 65,096 7 7 10,843 8 69,789 9 Provision for Deferred Operating Income Taxes (7230)* 14,590 10,543 8 9 Provision for Deferred Operating Income TaxesNet (7250)* 33,2255 (8,147) 10 10 11 Interest Income (7310)* 0 0 11 Interest Income (7320)* 0 <td< th=""></td<>
Income from Custom Work (7110)* Return from Nonregulated Use of Regulated Facilities (7130)* 0 0 2 2 3 3 3 3 3 3 3 3
Return from Nonregulated Use of Regulated Facilities (7130)* 0 0 2 Gains and (Losses) from Foreign Exchange (7140) 3 Gains or (Losses) from the Disposition of Land and Artworks (7150) 0 0 5 Other Operating Gains and (Losses) (7160)* 0 1 1 0 0 0 1 1 0 0 1 1 1 1
Gains and (Losses) from Foreign Exchange (7140) 3 Gains or (Losses) from the Disposition of Land and Artworks (7150) 4 Other Operating Gains and (Losses) (7160)* 0 0 5 TOTAL OTHER OPERATING INCOME AND (EXPENSE) (7100)* 0 0 0 OPERATING INCOME AND (EXPENSE) (7100)* 0 0 6 Operating Investment Tax CreditsNet (7210)* 0 0 6 Operating Federal Income Taxes (7220)* 71,088 65,096 7 Operating State and Local Income Taxes (7230)* 14,590 10,543 8 Operating Other Taxes (7240)* 87,169 69,789 9 Provision for Deferred Operating Income TaxesNet (7250)* (33,225) (8,147) 10 TOTAL OPERATING INCOME AND EXPENSE Dividend Income (7310)* 0 0 11 Interest Income (7320)* 50,435 31,379 12 Income from Sinking and Other Funds (7330)* 0 0 13 Allowance for Funds Used During Construction (7340)* 0 1,874 15 Other Nonoperating Income (7360)* 212,318 162,264 16
Other Operating Gains and (Losses) (7160)* 0 0 TOTAL OTHER OPERATING INCOME AND (EXPENSE) (7100)* 0 0 OPERATING TAXES Operating Investment Tax CreditsNet (7210)* 0 0 6 Operating Pederal Income Taxes (7220)* 71,088 65,096 7 Operating State and Local Income Taxes (7230)* 14,590 10,543 8 Operating Other Taxes (7240)* 87,169 69,789 9 Provision for Deferred Operating Income TaxesNet (7250)* (33,225) (8,147) 10 TOTAL OPERATING TAXES (7200)* 139,622 137,281 10 NONOPERATING INCOME AND EXPENSE 0 0 11 Interest Income (7310)* 0 0 13 Allowance for Funds Used During Construction (7340)* 0 0 14 Gains or (Losses) from the Disposition of Certain Property (7350)* 0 1,874 15 Other Nonoperating Income (7360)* 212,318 162,264 16 Special Charges (7370)* 6,582 288 17 TOTAL NONOPERATING
TOTAL OTHER OPERATING INCOME AND (EXPENSE) (7100)* 0 0 OPERATING TAXES Operating Investment Tax CreditsNet (7210)* 0 6 Operating Federal Income Taxes (7220)* 71,088 65,096 7 Operating State and Local Income Taxes (7230)* 14,590 10,543 8 Operating Other Taxes (7240)* 87,169 69,789 9 Provision for Deferred Operating Income TaxesNet (7250)* 33,225 (8,147) 10 TOTAL OPERATING TAXES (7200)* 139,622 137,281 NONOPERATING INCOME AND EXPENSE Dividend Income (7310)* 0 0 11 Interest Income (7320)* 50,435 31,379 12 Income from Sinking and Other Funds (7330)* 0 0 14 Allowance for Funds Used During Construction (7340)* 0 1,874 15 Other Nonoperating Income (7360)* 212,318 162,264 16 Special Charges (7370)* 6,582 288 17 TOTAL NONOPERATING INCOME AND EXPENSE (7300)* 0 <th< td=""></th<>
OPERATING TAXES Operating Investment Tax CreditsNet (7210)* 0 0 6 Operating Federal Income Taxes (7220)* 71,088 65,096 7 Operating State and Local Income Taxes (7230)* 14,590 10,543 8 Operating Other Taxes (7240)* 87,169 69,789 9 Provision for Deferred Operating Income TaxesNet (7250)* (33,225) (8,147) 10 TOTAL OPERATING TAXES (7200)* 139,622 137,281 10 11 NONOPERATING INCOME AND EXPENSE 0 0 11 Dividend Income (7310)* 0 0 1 Income from Sinking and Other Funds (7330)* 0 0 1 Income from Sinking and Other Funds (7330)* 0 0 1 Gains or (Losses) from the Disposition of Certain Property (7350)* 0 1,874 15 Other Nonoperating Income (7360)* 212,318 162,264 16 Special Charges (7370)* 6,582 288 17 TOTAL NONOPERATING INCOME AND EXPENSE (7300)* 0 18 Nonope
Operating Investment Tax CreditsNet (7210)* 0 6 Operating Federal Income Taxes (7220)* 71,088 65,096 7 Operating State and Local Income Taxes (7230)* 14,590 10,543 8 Operating Other Taxes (7240)* 87,169 69,789 9 Provision for Deferred Operating Income TaxesNet (7250)* (33,225) (8,147) 10 TOTAL OPERATING TAXES (7200)* 139,622 137,281 10 NONOPERATING INCOME AND EXPENSE Dividend Income (7310)* 0 0 11 Interest Income (7320)* 50,435 31,379 12 Income from Sinking and Other Funds (7330)* 0 0 13 Allowance for Funds Used During Construction (7340)* 0 14 Gains or (Losses) from the Disposition of Certain Property (7350)* 0 1,874 15 Other Nonoperating Income (7360)* 212,318 162,264 16 Special Charges (7370)* 6,582 288 17 TOTAL NONOPERATING TAXES 0 0 18 Nonoperating Investment Tax Credits
Operating Federal Income Taxes (7220)* 71,088 65,096 7 Operating State and Local Income Taxes (7230)* 14,590 10,543 8 Operating Other Taxes (7240)* 87,169 69,789 9 Provision for Deferred Operating Income TaxesNet (7250)* (33,225) (8,147) 10 TOTAL OPERATING TAXES (7200)* 139,622 137,281 NONOPERATING INCOME AND EXPENSE Dividend Income (7310)* 0 0 11 Income from Sinking and Other Funds (7330)* 0 0 13 Allowance for Funds Used During Construction (7340)* 0 0 14 Gains or (Losses) from the Disposition of Certain Property (7350)* 0 1,874 15 Other Nonoperating Income (7360)* 212,318 162,264 16 Special Charges (7370)* 6,582 288 17 TOTAL NONOPERATING INCOME AND EXPENSE (7300)* 256,171 195,229 NONOPERATING TAXES 0 0 18 Nonoperating Investment Tax CreditsNet (7410)* 0 0 18 Nonoperating Sta
Operating State and Local Income Taxes (7230)* 14,590 10,543 8 Operating Other Taxes (7240)* 87,169 69,789 9 Provision for Deferred Operating Income TaxesNet (7250)* (33,225) (8,147) 10 TOTAL OPERATING TAXES (7200)* 139,622 137,281 137,281 NONOPERATING INCOME AND EXPENSE Dividend Income (7310)* 0 0 11 Interest Income (7320)* 50,435 31,379 12 Income from Sinking and Other Funds (7330)* 0 0 13 Allowance for Funds Used During Construction (7340)* 0 0 14 Gains or (Losses) from the Disposition of Certain Property (7350)* 0 1,874 15 Other Nonoperating Income (7360)* 212,318 162,264 16 Special Charges (7370)* 6,582 288 17 TOTAL NONOPERATING TAXES 256,171 195,229 Nonoperating Investment Tax CreditsNet (7410)* 0 0 18 Nonoperating State and Local Income Taxes (7420)* 61,133 46,212 19 <t< td=""></t<>
Operating Other Taxes (7240)* 87,169 69,789 9 Provision for Deferred Operating Income TaxesNet (7250)* (33,225) (8,147) 10 TOTAL OPERATING TAXES (7200)* 139,622 137,281 137,281 NONOPERATING INCOME AND EXPENSE Dividend Income (7310)* 0 0 11 Interest Income (7320)* 50,435 31,379 12 Income from Sinking and Other Funds (7330)* 0 0 13 Allowance for Funds Used During Construction (7340)* 0 0 14 Gains or (Losses) from the Disposition of Certain Property (7350)* 0 1,874 15 Other Nonoperating Income (7360)* 212,318 162,264 16 Special Charges (7370)* 6,582 288 17 TOTAL NONOPERATING INCOME AND EXPENSE (7300)* 256,171 195,229 Nonoperating Investment Tax CreditsNet (7410)* 0 0 18 Nonoperating State and Local Income Taxes (7420)* 61,133 46,212 19 Nonoperating Other Taxes (7440)* 0 0 21
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Provision for Deferred Nonoperating Income Taxes-Net (7450)* 0 0 1 22 TOTAL NONOPERATING TAXES (7400)* 75,569 59,982
TOTAL NONOPERATING TAXES (7400)* 75,569 59,982
INTEREST AND RELATED ITEMS
Interest on Funded Debt (7510)* 137,058 105,912 23
Interest ExpenseCapital Leases (7520)* 0 0 24
Amortization of Debt Issuance Expense (7530)* 0 0 25
Other Interest Deductions (7540)* 13,212 443 26
TOTAL INTEREST AND RELATED ITEMS (7500)* 150,270 106,355
EXTRAORDINARY ITEMS
Extraordinary Items (7600)* 0 27
Extraordinary Income Credits (7610) 28
Extraordinary Income Charges (7620) 29
Current Income Tax Effect of Extraordinary ItemsNet (7630) 30
Provision for Deferred Income Tax Effect of Extraordinary ItemsNet (7640)
TOTAL EXTRAORDINARY ITEMS (7600)* 0 0
NONREGULATED NET INCOME
Nonregulated Net Income (7990)* 1,741 767 32

NONREGULATED NET INCOME (ACCT. 7990)

Particulars (a)	Amount (b)	
Revenues (Acct. 7990.1)		
Gross Sales	1,741	1
Less: Cost of Goods Sold	0	2
Net Sales	1,741	3
Expenses (Acct. 7990.2)	0	4
Nonregulated Net Income	1,741	5

List the type of nonregulated activities that company is involved in:

The sale of Customer Premise Equipment. The majority of this activity has been switched over to Hagers wholly owned subsidiary Cannor Communications.

If the revenues from an individual nonregulated activity represent in excess of 5% of the total operating revenues for the company, please provide the amounts, as requested above, for that individual activity:

DISTRIBUTION OF SALARIES AND WAGES

Description (a)	Amount (b)	
Regulated Expense	295,845	1
Nonregulated Expense		2
Plant Accounts	17,075	3
Accumulated Depreciation Accounts		4
All Other Accounts	70,599	5
Total Salaries and Wages	383,519	 6

EMPLOYEE DATA

Compensation includes wages, commissions, bonuses and any other cash allowances paid to employees.

	Number of Eq Full-Time Em			
Employee Category (a)	FOY (b)	EOY (c)	Total Compensation (d)	
Officers			0	1
Supervision and Other Management	2.00	2.00	92,133	2
Other Employees	7.50	8.50	291,386	3
Total	9.50	10.50	383,519	•

EMPLOYEE DATA

Compensation includes wages, commissions, bonuses and any other cash allowances paid to employees.

Number of Equivalent Full-Time Employees Employee Total Category **FOY EOY** Compensation (a) (b) (c) (d) Officers 0 1 Supervision and Other Management 2.00 2.00 92,133 2 7.50 Other Employees 8.50 291,386 3 Total 9.50 10.50 383,519

TELEPHONE CALLS AND MINUTES OF USE PER MONTH

Enter average number, in thousands, of calls and minutes of use per month. The averages may be based on actual counts taken periodically during the year. Please provide level of detail available.

Item (a)	(000's) (b)	(000's) (c)	
LOCAL	(2)	(0)	_
Intra-Exchange			1
Extended Area Service			_ 2
Extended Community Calling			_ 3
Other Local-Undefined			_ 4
Total Local	0	0	_
TOLL			_
Operator Handled: StateintraLATA		3	_ 5
Operator Handled: StateinterLATA		4	_ 6
Operator Handled: Interstate	1	15	_ 7
Customer Dialed: StateintraLATA	14	132	_ 8
Customer Dialed: StateinterLATA	9	132	_ 9
Customer Dialed: Interstate	42	489	10
WATS			11
Other Toll-Undefined			12
Total Toll	66	775	_
Total Local & Toll	66	775	_

ACCESS USAGE

Enter number, in thousands, of Billed Minutes.

		Billed Minu	utes (000's)		
Description (a)	Interstate InterLATA (b)	Intrastate InterLATA (c)	Intrastate IntraLATA (d)	Interstate IntraLATA (e)	
Feature Group A Orig.	0	0	0	0	1
Feature Group A Term.	36	0	0	0	_ 2
Feature Group B Orig.	1	0	0	0	3
Feature Group B Term.	0	0	0	0	_ 4
Feature Group C Orig.	0	0	799	0	5
Feature Group C Term.	0	0	708	0	6
Feature Group D Orig.	2,688	383	134	0	7
Feature Group D Term.	3,334	1,448	0	0	8

OUTSIDE PLANT STATISTICS AT END OF YEAR

Description of Item (a)	Amount (b)	
Sheath miles of plant - aerial	0	1
Sheath miles of plant - buried	284	2
Sheath miles of plant - fiber optics	0	3
Strand miles of plant - fiber optics	0	4
Route miles of plant - microwave	0	5

SPECIAL ACCESS CIRCUITS IN USE AT END OF YEAR

Circuit Type (a)	InterLATA Chan. Terms. (b)	IntraLATA Chan. Terms. (c)	
Voice grade	2	6	1
56 kbps	4	3	2
64 kbps (DS0)	0	0	3
1.54 Mbps (DS-1)	3	1	4
45 Mbps (DS-3)	0	0	5
SONET OC-1	0	0	6
SONET OC-3	0	0	7
SONET OC-12	0	0	8
SONET OC-48	0	0	9
SONET OC-192	0	0	10

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OUTSIDE PLANT STATISTICS AT END OF YEAR

Description of Item (a)	Amount (b)	
Sheath miles of plant - aerial	0	1
Sheath miles of plant - buried	284	2
Sheath miles of plant - fiber optics	0	3
Strand miles of plant - fiber optics	0	4
Route miles of plant - microwave	0	5

SPECIAL ACCESS CIRCUITS IN USE AT END OF YEAR

Circuit Type (a)	InterLATA Chan. Terms. (b)	IntraLATA Chan. Terms. (c)	
Voice grade	2	6	1
56 kbps	4	3	2
64 kbps (DS0)	0	0	3
1.54 Mbps (DS-1)	3	1	4
45 Mbps (DS-3)	0	0	5
SONET OC-1	0	0	6
SONET OC-3	0	0	7
SONET OC-12	0	0	8
SONET OC-48	0	0	9
SONET OC-192	0	0	10

SERVICE DATA

Access Line--Central office line equipment, or equivalent, and all outside plant facilities, or equivalent, required to connect the serving central office with the customer premises via physical connection, frequency, and/or time slot. From an engineering perspective, a channel connection is at a DS0 level. A DS0 level is a 4 KHz voice or 64 Kilobits/second. Customer--A person who uses a telephone as a subscriber.

ltem (a)	FOY (b)	EOY (c)	_
Business			
1 Party	178	184	3
2 Party	0	0	4
4 Party	0	0	_ 5
PBX Trunks/System Trunks	14	14	6
Centrex Trunks	0	0	_ 7
Centrex Lines	0	0	8
Key System Trunks	56	56	_ 9
Mobile (Utility Provided Service)	7	0	10
Paging (Utility Provided Service)	0	0	_ 11
FX-Out (Switched)	0	0	12
Pay Telephone	0	0	_ 13
Coin-Operated Pay Telephone	0	0	14
Independent Pay Telephone Provider	0	0	15
Pay Stations - Public	0	0	16
- Semi-Public	8	6	17
- Cust. Owned	0	0	18
Other	0	0	19
Total Business Lines	263	260	_ 20
Residential (Incl. Emp. Concess.)			21
1 Party	1,613	1,638	22
2 Party	0	0	23
4 Party	0	0	24
FX-Out (Switched)	1	0	25
Other	0	0	26
Total Residential Lines	1,614	1,638	27
Total Bus & Res Lines	1,877	1,898	28
Company Used Lines	0	0	29
Total Lines Used	1,877	1,898	30

SERVICE DATA (cont.)

Access Line--Central office line equipment, or equivalent, and all outside plant facilities, or equivalent, required to connect the serving central office with the customer premises via physical connection, frequency, and/or time slot. From an engineering perspective, a channel connection is at a DS0 level. A DS0 level is a 4 KHz voice or 64 Kilobits/second. Customer--A person who uses a telephone as a subscriber.

ltem (a)	FOY (b)	EOY (c)
Miscellaneous	()	(-)
WATS Lines - OutWATS	0	0
WATS Lines - 800 Service	1	1
FX-In-intraLATA	1	1
Special Access-intraLATA		
(expressed in equiv. access lines)	32	33
Special Access-interLATA		
(expressed in equiv. access lines)	78	78
Feature Group A Lines	0	0
Feature Group B Trunks	0	0
Feature Group C Trunks	48	65
Feature Group D Trunks	24	24
TSPS - Trunks	6	6
EAS - Trunks	102	168
Cellular Trunks (Pub. Sw. Net.)	0	0
Video Distance Learning		
- discounted (special tariff)	0	0
Customers		
Business - 2 Party Customers	0	0
Business - 4 Party Customers	0	0
Residential - 2 Party Customers	0	0
Residential - 4 Party Customers	0	0
Other		
Total Central Office, Info. Orig./Term., & Cable Wire Fac. Assets (based on physical		
location of plant)	3,072,436	4,384,405
Total Company Square Miles	108	108
Total Company Route Miles	284	284
Footnotes		

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SERVICE DATA - END OF YEAR

Access Line--Central office line equipment, or equivalent, and all outside plant facilities, or equivalent, required to connect the serving central office with the customer premises via physical connection, frequency, and/or time slot. From an engineering perspective, a channel connection is at a DS0 level. A DS0 level is a 4 KHz voice or 64 Kilobits/second. Customer--A person who uses a telephone as a subscriber.

Item (a)	Exchange (b)	Exchange (c)	Exchange (d)	Exchange (e)
PSCW Exchange ID	0350	2210		
Business				
1 Party	56	128		
2 Party	0	0		
4 Party	0	0		
PBX Trunks/System Trunks	0	14		
Centrex Trunks	CONF	CONF		
Centrex Lines	0	0		
Key System Trunks	10	46		
Mobile (utility provided service)	0	0		
Paging (utility provided service)	0	0		
FX-Out (Switched)	0	0		
Pay Telephone	0	0		
Coin-Operated Pay Telephone	0	0		
Independent Pay Telephone Provider	0	0		
Pay Stations - Public	0	0		
- Semi-Public	1	5		
- Cust. Owned	0	0		
Other	0	0		
Total Business Lines	67	193	0	0
Residential (Incl. Emp. Concess.)				
1 Party	578	1,060		
2 Party	0	0		
4 Party	0	0		
FX-Out (Switched)	0	0		
Other	0	0		
Total Residential Lines	578	1,060	0	0
Total Bus & Res Lines	645	1,253	0	0
Company Used Lines	0	0		
Total Lines Used	645	1,253	0	0

SERVICE DATA - END OF YEAR (cont.)

Access Line--Central office line equipment, or equivalent, and all outside plant facilities, or equivalent, required to connect the serving central office with the customer premises via physical connection, frequency, and/or time slot. From an engineering perspective, a channel connection is at a DS0 level. A DS0 level is a 4 KHz voice or 64 Kilobits/second. Customer--A person who uses a telephone as a subscriber.

Item (a)	Exchange (b)	Exchange (c)	Exchange (d)	Exchange (e)
PSCW Exchange ID	0350	2210		
Miscellaneous				
WATS Lines - OutWATS	0	0		
WATS Lines - 800 Service	0	1		_
FX-In-intraLATA	0	1		
Special Access-intraLATA				
(equiv. access lines)	1	32		
Special Access-interLATA				
(equiv. access lines)	2	76		
Feature Group A Lines	0	0		1
Feature Group B Trunks	0	0		1
Feature Group C Trunks	0	65		1
Feature Group D Trunks	0	24		1
TSPS - Trunks	0	6		1
EAS - Trunks	0	168		1
Cellular Trunks (Pub. Sw. Net.)	0	0		1
Video Distance Learning				1
- discounted (special tariff)	0	0		1
Customers				1
Business - 2 Party Customers	0	0		2
Business - 4 Party Customers	0	0		2
Residential - 2 Party Customers	0	0		2
Residential - 4 Party Customers	0	0		2
Other				2
Exchange C.O., Info. Orig./Term., & Cable	:			2
Wire Fac. Assets (based on physical				2
location of plant)	1,219,667	3,164,738		2
Exchange Square Miles	45	63		2
Exchange Route Miles	108	176		2
Footnotes				3

MANUFACTURER ABBREVIATIONS

Use these abbreviations when completing the central office data schedule.

	Manufacturer Name (a)	Abbreviation (b)	
Alcatel		AL	1
ATTC		ATT	2
GTE		GTE	3
ITT		ITT	4
Lucent		ATT/LUC	5
Nippon Electric		NEC	6
Northern Telecom		NTI	7
Siemens		SI	8
Stromberg-Carlson		SC	9
VIDAR		VI	10

EQUIPMENT ABBREVIATIONS

Use these abbreviations when completing the central office data schedule.

Equipment Type (a)		Abbreviation (b)		
Electromechanical		EM	1	
ElectronicAnalog		Α	2	
ElectronicDigital		D	3	
ElectronicVideo		V	4	

MANUFACTURER ABBREVIATIONS

Use these abbreviations when completing the central office data schedule.

	Manufacturer Name (a)	Abbreviation (b)	
Alcatel		AL	1
ATTC		ATT	2
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Siemens		SI	8
Stromberg-Carlson		SC	9
VIDAR		VI	10

EQUIPMENT ABBREVIATIONS

Use these abbreviations when completing the central office data schedule.

Equipment Type (a)		Abbreviation (b)		
Electromechanical		EM	1	
ElectronicAnalog		Α	2	
ElectronicDigital		D	3	
ElectronicVideo		V	4	

CENTRAL OFFICE DATA - END OF YEAR

When an exchange has more than one central office, data must be reported for each central office.

Description (a)	Central Off. (b)	Central Off. (c)	Central Off. (d)	Central Off. (e)
Exchange Name	BAY CITY	HAGER CITY		. , ,
PSCW Exchange ID	0350	2210		
Central Office Name	BAY CITY	HAGER CITY		
PSCW Central Office ID	1	1		
Manufacturer of COE (Page 54)	SC	SC		
Year COE Installed	1987	1987		
Type of Equipment (Page 54)	D	D		
(S)tandalone, (H)ost, (R)emote	R	Н		
Remote Host PSCW Exchange ID	2210			
Remote Host PSCW Central Office ID	1	0		
COE Generic Software Release No.	17	17		
SS7?	No	No		
9-1-1?	Yes	Yes		
Access Lines - In Use	645	1,298		
- Equipped	720	1,440		
- Wired	720	1,440		
Trunks - In Use	0	263		
- Equipped	0	512		
- Wired	0	512		
SDN Available?	No	No		
ISDN Lines - In Use (BRI)	0	0		
- In Use (PRI)	0	0		
Switched 56 Service?	No	No		
Switched 56 lines in use	0	0		
Digital Transmission Facilities: DS-1 - In Use	0	0		
DS-3 - In Use	0	0		
Advanced Data Service Available:				
Packet Switching?	No	No		
SMDS?	No	No		
Frame Relay?	No	No		
ATM (Asynchronous Trans. Mode)?	No	No		
Video Information - Service Available?	No	No		
- In Use (# lines) ¹	0	0		
Fiber Transmission Facilities:				
No. of fiber strands entering C.O.	0	12		
No. of fiber strands working (LIT) in C.O.	0	3		
No. of fiber strands for interoffice use	0	0		
Miles of fiber sheath in wire center	0	0		
Access Tandem Serving this C.O.:				
- C.O. Name				
- PSCW C.O. ID				
Does this C.O. do access tandem switching?	Yes	Yes		
Equal Access: InterLATA (1+)?	Yes	Yes		
Equal Access: IntraLATA (1+)?	No	No		

¹ Teleco provided end-to-end facility.

GENERAL, SCHEDULE LEVEL AND SCHEDULE LINE FOOTNOTES

General Footnote

Response received 11/18/99

Item 1: docket number for the affiliated interest with Cannon Communications Corp. should be 2420-AT-100 in place of "non-standard." Hager advance \$440,000 to its affiliated in 1998, which may be considered for line 14 on copy 1 of page 15, column (b).(wrote utility and indicated \$440,000 should not be reported on page 15, only the related interest income).

Item 2: payphone entries provided (and entered into 1997 report, Important Changes schedule).

Paystation lines will be corrected in 1999.

Items 3-7: noted. ele

October 25, 1999

Mr. Michael J. Walsh, General Manager Hager Telecom, Inc. W8108 165th Avenue Hager City, WI 54014-8000

Re: 1998 Analytical Review DWCCA-2420-ELE

Dear Mr. Walsh:

The Public Service Commission (PSC) is in the process of completing an analytical review of your utilitys 1998 annual report. The purposes of an analytical review are to detect possible reporting or accounting related errors and to identify significant fluctuations from established trends in reported data not sufficiently explained in the annual report. It is our hope that our review will supply information that will enable us to better provide guidance to your utility regarding proper utility accounting and the preparation of future annual reports. In order to complete this review, we request the following information:

1. Affiliated interest activity with Cannon Communications Corporation (CANNON) in the amount of \$38,702 is reported on copy 1 of page 15.
"Nonstandard" is reported as the applicable docket number. The
Commissions Case Management System indicates that an application for approval or notification of an affiliated interest contract between the utility and CANNON was filed with the Commission and was docketed as 2420?AT?100. Please state if this docket number should be inserted in lieu of "Nonstandard." If not, please state the reason why.

In addition, a comparison of the 1998 and 1997 end?of?year balances in Account 1190, Other Accounts Receivable, reported on line 1 of copy 1 of page 16 indicates that this balance increased by approximately \$500,000 in 1998. However, the affiliated activity amount reported on copy 1 of page 15 is only \$38,702. Please state if any revisions to copy 1 of page 15 are warranted in recognition of the change in the affiliated portion of Account 1190.

2. During our review, we noted we could not locate a response to your 1997

GENERAL, SCHEDULE LEVEL AND SCHEDULE LINE FOOTNOTES

analytical review letter dated September 23, 1998. Two matters remain relevant:

- a) Please provide the journal entry(ies) recorded on the telcos books for this transaction concerning the deregulation of payphone assets, whether transferred below-the-line or to a separate affiliate, basis of valuation and how it compared to net book value, and the date of such journal entry(ies). If you did reply, please provide a copy of your response, and we apologize for any inconvenience.
- b) Pay stations are reported on obsolete lines end of year 1997 on the Service Data and Service Data End of Year schedules, page 50 and 52. The line items: Pay Stations Public/Semi-Public/Cust. Owned are obsolete. The information should be reported as line items: Pay Telephone, Coin Operated Pay Telephone or Independent Telephone Provider. This information was reported on obsolete lines again in 1998. Please provide the corrections to pages 50 and 52 for both the 1997 and 1998 annual report. Please note that this information was filed confidentially in both annual reports, and will need a confidentiality request form if you wish confidential treatment for any information contained in your response.
- 3. Staff review of page 47 reveals that information related to telephone calls and minutes of use per month are either partially provided or not provided at all. Further, no footnote is provided as to the reason(s) for not furnishing this information.

Your attention is drawn to the instructions for filing this data shown in the Commission staff e?mail dated November 19, 1998, concerning the 1998 report a

Schedule Footnotes

Annual Telecommunications Report Glossary of Terms Footnote. Page 5

Identification and Ownership Footnote. Page 7

Affiliated Interest Transactions Footnote. Page 15

Per utility review response dated 11/6/99: 2420-AT-100 should be used in place of non-standard. Hager advanced \$440,000 to its affiliate in 1998, line 14, copy 1 of page 15, column (b). ele

Schedule Line Footnotes

- 1) The adjustment was made to record CPR adjustments.
- 2) In 1998 there was less work done on their computer system, which caused less labor to be distributed to this account group, therefore decreasing the expense.
- 3) Increase in this grouping is due to a CPR entry made during 1998.
- 4) Increase due to an employee search that Hager performed causing more labor to be distributed to this expense grouping.
- 5) Items that were written off during 1997 were collected during 1998 causing Uncollectibles to have a revenue balance.